

Contents



- FY2016 Financials
- Outlook & Strategy

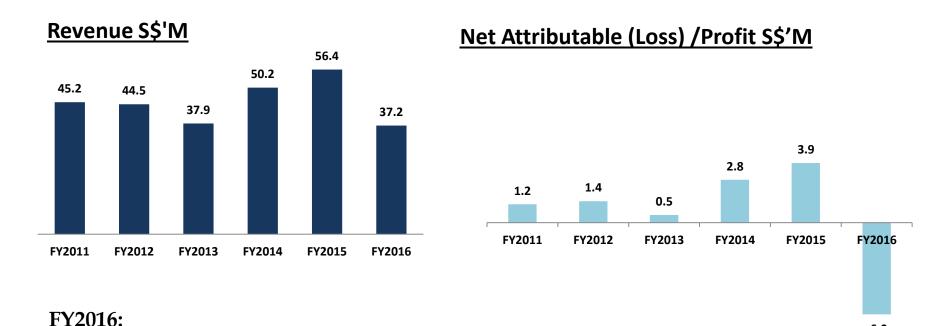
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FY2016 Financials

Difficult Market Conditions





Group's sales and earnings impacted by difficult market conditions arising from the sharp fall in oil prices, which reduced demand for Group's goods and delayed project deliveries.

- **Sales of goods segment**: Revenue decreased by S\$20.9m due to lower project sales in the oil & gas sector and delayed project deliveries.
- **Rendering of services segment**: Revenue maintained at about S\$8.0m as compared to FY2015.
- **Airtime revenue segment**: Revenue rose by S\$1.7m on higher sales of airtime packages.

Sound Balance Sheet



(S\$'M)	As at 31 Mar 2016	As at 31 Mar 2015
Non-current assets	2.2	3.1
Current assets	36.3	42.5
Non-current & current liabilities	16.6	16.1
Equity attributable to owners of the parent	21.9	29.6

- Decrease in current assets mainly due to a decrease in cash and cash equivalents of S\$8.3 million and inventories of S\$0.3 million, partially offset by an increase in trade and other receivables of S\$2.3 million and derivative financial instruments of S\$0.1 million.
- Net cash of S\$14.0 million or 13.3 S¢ per share as at 31 March 2016.
- No gearing.

Cashflow Statement



(S\$'M)	FY2016	FY2015
Net cash (used in)/from operating activities	(6.4)	7.7
Net cash used in investing activities	(0.2)	(0.7)
Net cash used in financing activities	(1.8)	(1.6)
Net changes in cash & cash equivalents	(8.4)	5.4
Cash at beginning of financial year	22.3	17.1
Cash at end of financial year	14.0	22.3

- Net cash used in operating activities largely due to loss before tax of S\$6.0m in FY2016.
- Net cash used in investing activities of S\$0.2m due to purchase of plant and equipment of S\$0.6m, which was partially offset by interest received of S\$0.2m and proceeds from the sale of entire investment in Rockson Automation GmbH of S\$0.2m.
- Net cash used in financing activities of S\$1.8m due to payment of dividends of S\$1.6m and purchase of treasury shares of S\$0.2m.



Outlook & Strategy

Challenging Outlook



- Continue to reduce costs and exercise prudence in managing operating expenses.
- Actively seek business opportunities that will sustain Group's long term growth.



Thank You Q&A